


2

 <p>APEIRON STRATEGY GROUP</p>	<p>Phone: [REDACTED] E-Mail: Stephanie.craig@apeironstrategy.com</p>
--	--

Invoice

Bill To:

Shireen Santosham
Chief Innovation Officer
City of San Jose
200 E. Santa Clara St., Tower - 14th Floor, San José, CA 95113

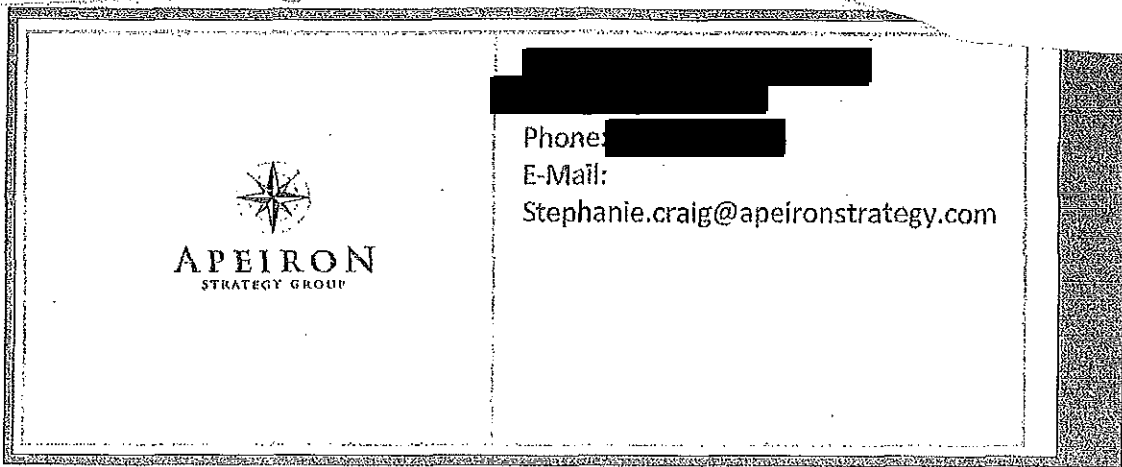
Invoice: 14

Project	Time Spent
Placing Mayor's Opinion piece with the New York Times	10 hours
Announcement of Autonomous Vehicle Collaboration with San Jose, Mercedes, Bosch	6 hours
AirBnb/San Jose pilot project on disaster housing	4 hours
Beginning of public strategy for e-scooters	1 hour
5G lawsuit strategy and outreach	10 hours
MOTI Website and social strategy	1 hour

Subtotal:	\$5,000
Tax:	0
Balance Due:	\$5,000
Date Due	November 30, 2018

V# 26936
AC # 29754
B# 710738

3



Invoice

Invoice: 15

Bill To:

Shireen Santosham
 Chief Innovation Officer
 City of San Jose
 200 E. Santa Clara St., Tower – 14th Floor, San José, CA 95113

Project	Time Spent
Placing Mayor's Opinion piece with the New York Times	15 hours
FCC Coordination & 5G lawsuit outreach	15 hours
Mayor's Google Op-ed	10 hours

Subtotal:	\$5,000
Tax:	0
Balance Due:	\$5,000
Date Due:	December 30, 2018

V# ~~24385~~
 26 936
 AC # 29754
 15# 712221

9



Phone: [REDACTED]
E-Mail: Stephanie.craig@apelronstrategy.com

Invoice

Bill To:
Shireen Santosham
Chief Innovation Officer
City of San Jose
200 E. Santa Clara St., Tower ~ 14th Floor, San José, CA 95113

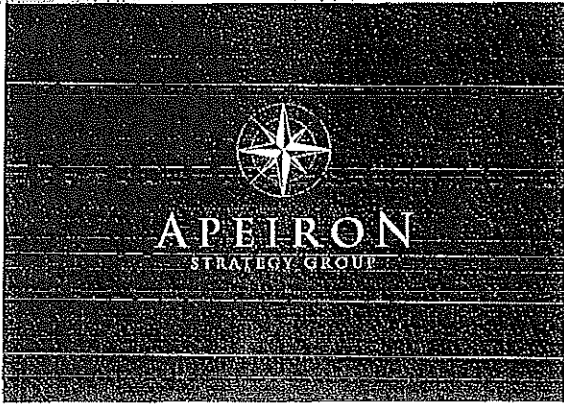
Invoice: 19

Project	Time Spent
FCC 5G	15 hours
E-Scooter regulations release	15 hours
Mayor's Google Op-ed	15 hours

Subtotal:	\$5,000
Tax:	0
Balance Due:	\$5,000
Date Due	January 31, 2019

V# 26936
AC # 24154
B# 714026

5



Apelron Strategy Group
202-329-7545

United States

Billed To
Shireen Santosham
City of San Jose
United States

Date of Issue
02/01/2019

Due Date
03/03/2019

Invoice Number
0000002

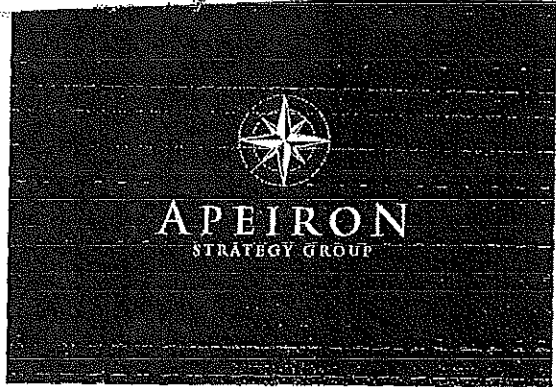
Amount Due (USD)
\$5,000.00

Description	Rate	Qty	Line Total
Consulting 5G support, Digital Inclusion Fund launch, Government Shutdown	\$5,000.00	1	\$5,000.00
		Subtotal	5,000.00
		Tax	0.00
		Total	5,000.00
		Amount Paid	0.00
		Amount Due (USD)	\$5,000.00

V# 26936
B# 716139

6

Apeiron Strategy Group United States
202-329-7545



Billed To
Shireen Santosham
City of San Jose
California
United States

Date of Issue
02/28/2019

Due Date
03/30/2019

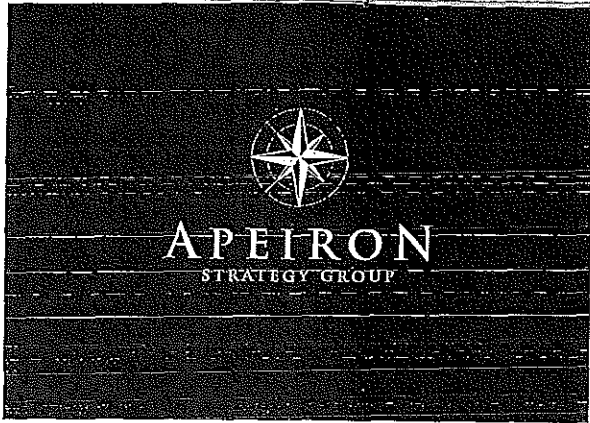
Invoice Number
0000003

Amount Due (USD)
\$5,000.00

Description	Rate	Qty	Line Total
Monthly consulting services Feb 1-28	\$5,000.00	1	\$5,000.00

ACH
B# 719273
V# 26936

Subtotal	5,000.00
Tax	0.00
Total	5,000.00
Amount Paid	0.00
Amount Due (USD)	\$5,000.00



Apeiron Strategy Group United States
202-329-7545

7

Billed To
Shireen Santosham
City of San Jose
California
United States

Date of Issue
04/01/2019

Due Date
05/01/2019

Invoice Number
0000008

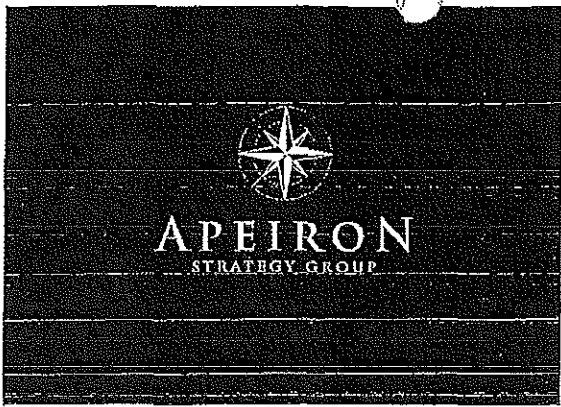
Amount Due (USD)
\$5,000.00

Description	Rate	Qty	Line Total
Consulting 5G support, Digital Inclusion Fund launch, Government Shutdown	\$5,000.00	1	\$5,000.00

ACH

V# 26936
OP # 20754
B # 721478

Subtotal	5,000.00
Tax	0.00
Total	5,000.00
Amount Paid	0.00
Amount Due (USD)	\$5,000.00



Apeiron Strategy Group United States
202-329-7545



Billed To
Shireen Santosham
City of San Jose
California
United States

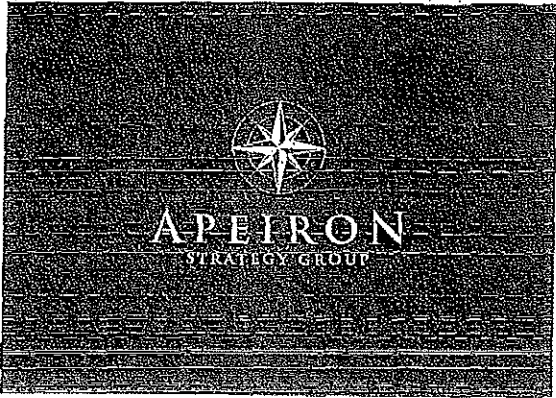
Date of Issue
05/01/2019

Due Date
05/31/2019

Invoice Number
0000010

Amount Due (USD)
\$5,000.00

Description	Rate	Qty	Line Total
Consulting 5G support, Digital Inclusion Fund launch, Government Shutdown	\$5,000.00	1	\$5,000.00
	Subtotal		5,000.00
	Tax		0.00
	Total		5,000.00
	Amount Paid		0.00
	Amount Due (USD)		\$5,000.00



Apeiron Strategy Group United States
202-329-7545

9

Billed To
Shireen Santosham
City of San Jose
California
United States

Date of Issue
06/01/2019

Due Date
07/01/2019

Invoice Number
0000013

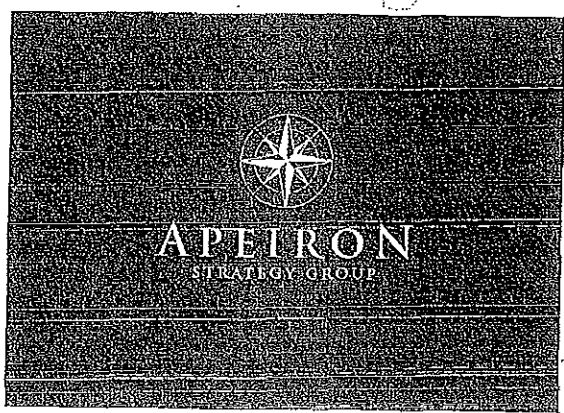
Amount Due (USD)
\$5,000.00

Description	Rate	Qty	Line Total
Consulting 5G support, Digital Inclusion Fund launch, Government Shutdown	\$5,000.00	1	\$5,000.00
	Subtotal		5,000.00
	Tax		0.00
	Total		5,000.00
	Amount Paid		0.00
	Amount Due (USD)		\$5,000.00

84-72583

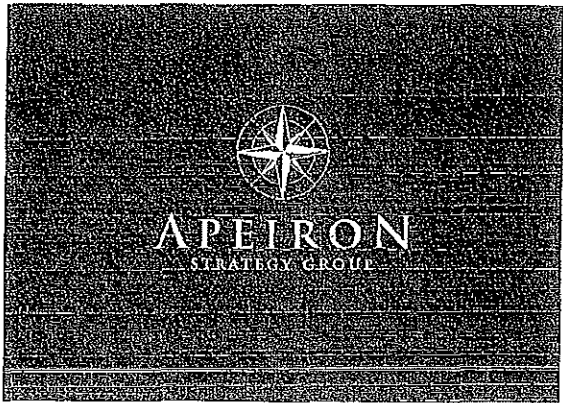
10

Apeiron Strategy Group
202-329-7545



Billed To	Date of Issue	Invoice Number	Amount Due (USD)
Shireen Santosham	07/01/2019	0000016	\$5,000.00
City of San Jose			
California	Due Date		
United States	07/31/2019		

Description	Rate	Qty	Line Total
Consulting 5G support, Digital Inclusion Fund launch, Government Shutdown	\$5,000.00	1	\$5,000.00
		Subtotal	5,000.00
		Tax	0.00
		Total	5,000.00
		Amount Paid	0.00
		Amount Due (USD)	\$5,000.00



Apeiron Strategy Group United States
202-329-7545

Billed To
Shireen Santosham
City of San Jose
California
United States

Date of Issue
08/01/2019

Due Date
08/31/2019

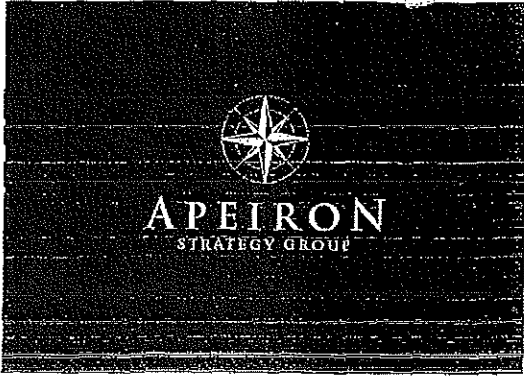
Invoice Number
0000019

Amount Due (USD)
\$5,000.00

Description	Rate	Qty	Line Total
Consulting 5G support, Digital Inclusion Fund launch, Government Shutdown	\$5,000.00	1	\$5,000.00
	Subtotal		5,000.00
	Tax		0.00
	Total		5,000.00
	Amount Paid		0.00
	Amount Due (USD)		\$5,000.00

12

Apeiron Strategy Group United
202-329-7545



Billed To
Shireen Santosham
City of San Jose
California
United States

Date of Issue
09/01/2019

Due Date
10/01/2019

Invoice Number
0000021

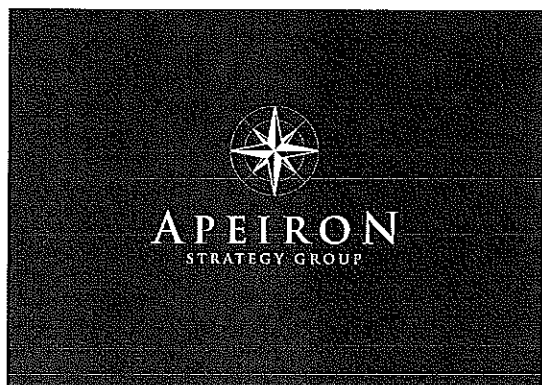
Amount Due (USD)
\$5,000.00

Description	Rate	Qty	Line Total
Consulting 5G support, Digital Inclusion Fund launch, Government Shutdown	\$5,000.00	1	\$5,000.00
	Subtotal		5,000.00
	Tax		0.00
	Total		5,000.00
	Amount Paid		0.00
	Amount Due (USD)		\$5,000.00

13

Apeiron Strategy Group
202-329-7545

United States



Billed To
Shireen Santosham
City of San Jose
California
United States

Date of Issue
11/01/2019

Due Date
12/01/2019

Invoice Number
0000029

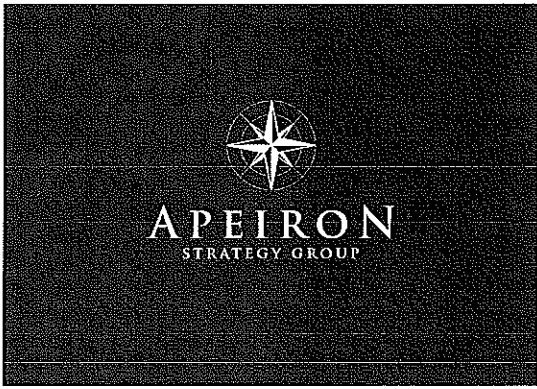
Reference
For 9/19 work - back pay

Amount Due (USD)
\$7,500.00

Description	Rate	Qty	Line Total
Communications Consulting Support	\$7,500.00	1	\$7,500.00
	\$0.00	1	\$0.00
	Subtotal		7,500.00
	Tax		0.00
	Total		7,500.00
	Amount Paid		0.00
	Amount Due (USD)		\$7,500.00

14

Apeiron Strategy Group United States
202-329-7545



Billed To
Shireen Santosham
City of San Jose
California
United States

Date of Issue
11/01/2019

Due Date
12/01/2019

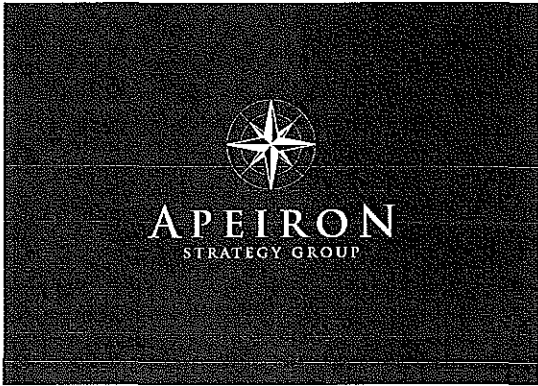
Invoice Number
0000034

Amount Due (USD)
\$7,500.00

Description	Rate	Qty	Line Total
Communications Consulting Support September 2019 - national media coordination, city privacy policy writing, editing and national outreach, social progress index communications strategy, support for communications director search.	\$7,500.00	1	\$7,500.00
	\$0.00	1	\$0.00
	Subtotal		7,500.00
	Tax		0.00
	Total		7,500.00
	Amount Paid		0.00
	Amount Due (USD)		\$7,500.00

Notes

Replacement for Invoice 28



Apeiron Strategy Group United States
202-329-7545

15

Billed To	Date of Issue	Invoice Number	Amount Due (USD)
Shireen Santosham	12/01/2019	0000035	\$7,500.00
City of San Jose			
California	Due Date		
United States	12/31/2019		

Description	Rate	Qty	Line Total
Communications Consulting Support November 2019 PG&E proposal Digital Cities Release Autonomous Vehicle arrangement Shireen Digital Inclusion Fund op-ed <i>MOTI communications needs coordination and planning</i> East side community wifi announcement Pitching Mayor's op-ed	\$7,500.00	1	\$7,500.00
	Subtotal		7,500.00
	Tax		0.00
	Total		7,500.00
	Amount Paid		0.00
	Amount Due (USD)		\$7,500.00

Notes

Replacement for Invoice #33

JK



INVOICE

City of San Jose
Attention: Rachel Ramirez,
SAN JOSE CALIFORNIA

Invoice Date
Jan 3, 2020

Apeiron Strategy Group
202-329-7545

Invoice Number
INV-0007

Description	Quantity	Unit Price	Tax	Amount USD
Consulting Re: National Media Coordination, Closing out CIO position and preparing transition, preparing for the US Conference of Mayors, Unleash your Geek contest, Supporting transition of communication leadership.	1.00	7,500.00	Tax Exempt	7,500.00
Subtotal				7,500.00
TOTAL USD				7,500.00
Less Amount Paid				7,500.00
AMOUNT DUE USD				0.00

Due Date: Jan 31, 2020

PAYMENT ADVICE

To: Apeiron Strategy Group
202-329-7545

Customer	City of San Jose
Invoice Number	INV-0007
Amount Due	0.00
Due Date	Jan 31, 2020

Amount Enclosed

Enter the amount you are paying above

17



INVOICE

City of San Jose
Attention: Joy Rodriguez
SAN JOSE CALIFORNIA

Invoice Date
Feb 4, 2020

Apeiron Strategy Group
202-329-7545

Invoice Number
INV-0009

Reference
January Work

Description	Quantity	Unit Price	Tax	Amount USD
Consulting - CIO departure, MOTI transition, Digital Inclusion Fund, PG&E, Micromobility, Latino Network Award	1.00	7,500.00	Tax Exempt	7,500.00
			Subtotal	7,500.00
			TOTAL USD	7,500.00

Due Date: Feb 29, 2020



PAYMENT ADVICE

To: Apeiron Strategy Group
202-329-7545

Customer City of San Jose

Invoice Number INV-0009

Amount Due 7,500.00

Due Date Feb 29, 2020

Amount Enclosed

Enter the amount you are paying above



18

INVOICE

City of San Jose
Attention: Rachel Ramirez,
SAN JOSE CALIFORNIA

Invoice Date
Mar 1, 2020

Apeiron Strategy Group
202-329-7545

Invoice Number
INV-0011

Reference
February 2020

Description	Quantity	Unit Price	Discount	Tax	Amount USD
Consulting- Digital Inclusion Fund launch event and Zoom contribution, CIO search, PG&E op-ed, FCC 5G lawsuit, trip to San Jose	1.00	7,500.00	40.00%	Tax Exempt	4,500.00
Subtotal (includes a discount of 3,000.00)					4,500.00
TOTAL USD					4,500.00

Due Date: Mar 31, 2020

PAYMENT ADVICE

To: Apeiron Strategy Group
202-329-7545

Customer	City of San Jose
Invoice Number	INV-0011
Amount Due	4,500.00
Due Date	Mar 31, 2020

Amount Enclosed

Enter the amount you are paying above



INVOICE

City of San Jose
Attention: Rachel Ramirez,
SAN JOSE CALIFORNIA

Invoice Date
Apr 1, 2020

Apeiron Strategy Group
202-329-7545

Invoice Number
INV-0013

Reference
March 2020

Description	Quantity	Unit Price	Tax	Amount USD
Consulting - COVID response	1.00	7,500.00	Tax Exempt	7,500.00
			Subtotal	7,500.00
			TOTAL USD	7,500.00

Due Date: Apr 30, 2020

PAYMENT ADVICE

To: Apeiron Strategy Group
202-329-7545

Customer	City of San Jose
Invoice Number	INV-0013
Amount Due	7,500.00
Due Date	Apr 30, 2020
Amount Enclosed	

Enter the amount you are paying above



INVOICE

City of San Jose
Attention: Rachel Ramirez,
SAN JOSE CALIFORNIA

Invoice Date
May 1, 2020

Apeiron Strategy Group
202-329-7545

Invoice Number
INV-0015

Reference
April 2020

Description	Quantity	Unit Price	Tax	Amount USD
Consulting - COVID Response	1.00	7,500.00	Tax Exempt	7,500.00
			Subtotal	7,500.00
			TOTAL USD	7,500.00

Due Date: May 31, 2020

PAYMENT ADVICE

To: Apeiron Strategy Group
202-329-7545

Customer	City of San Jose
Invoice Number	INV-0015
Amount Due	7,500.00
Due Date	May 31, 2020
Amount Enclosed	

Enter the amount you are paying above

21



INVOICE

City of San Jose
Attention: Rachel Ramirez,
SAN JOSE CALIFORNIA

Invoice Date
May 22, 2020

Apeiron Strategy Group
202-329-7545

Invoice Number
INV-0017

Reference
Additional Expenses

Description	Quantity	Unit Price	Tax	Amount USD
Billable Expenses	1.00	3,000.00	Tax Exempt	3,000.00
			Subtotal	3,000.00
			TOTAL USD	3,000.00

Due Date: Jun 1, 2020

PAYMENT ADVICE

To: Apeiron Strategy Group
202-329-7545

Customer	City of San Jose
Invoice Number	INV-0017
Amount Due	3,000.00
Due Date	Jun 1, 2020
Amount Enclosed	

Enter the amount you are paying above

22



INVOICE

City of San Jose
Attention: Rachel Ramirez,
SAN JOSE CALIFORNIA

Invoice Date
May 22, 2020

Apeiron Strategy Group
202-329-7545

Invoice Number
INV-0018

Reference
May 2020

Description	Quantity	Unit Price	Tax	Amount USD
Consulting- COVID Response	1.00	7,500.00	Tax Exempt	7,500.00
			Subtotal	7,500.00
			TOTAL USD	7,500.00

Due Date: Jun 1, 2020

PAYMENT ADVICE

To: Apeiron Strategy Group
202-329-7545

Customer City of San Jose
Invoice Number INV-0018
Amount Due 7,500.00
Due Date Jun 1, 2020

Amount Enclosed

Enter the amount you are paying above